



Purchasing adviser for SRM



Managing and classifying suppliers:

- Who delivers what?
- For whom are you a top customer?
- Who can guarantee which special prices?
- Which suppliers are reliable?



All suppliers at a glance with SMARTCRM:

- Storage of all address information including duplicate check
- Mapping of relationships
- Detailed classification of suppliers
- Feature per supplier field
- Warning notices



Finding the right suppliers:

- Searching for all top suppliers of a product?
- Or suppliers from a given zip code area?
- Taking a look at the potential suppliers by whom nothing has been ordered yet?



The right suppliers for each purchasing process with SMARTCRM:

- Extensive selection options of suppliers
- Storage of filter conditions in profiles



Requesting and following up quotations:

- Writing to several suppliers at once?
- Not forgetting to check for missing quotations in a timely manner?
- Which discount was offered on the previous order?
- Why the order was placed by another supplier?
Have complaints been already submitted?



Conveniently requesting and comparing quotations with SMARTCRM:

- Interface to Microsoft Office, use of templates
- Automatic dispatch of a request per mailing or serial e-mail
- Sending of follow up tasks even to colleagues
- Documentation of the complete communication as well as the received quotations in the corresponding supplier file





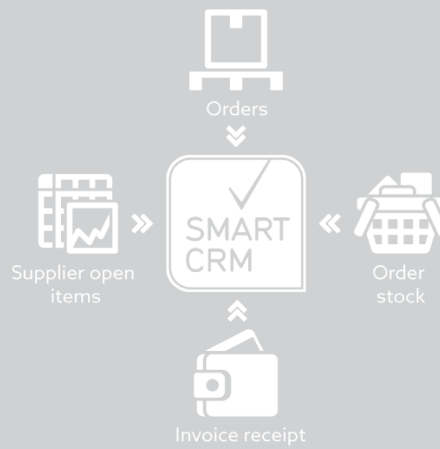
Verifying orders and invoices:

- From which suppliers did you order what?
- All incoming invoices of a given supplier at a glance?
- Are there any open items?
- How have the figures developed compared to the previous year?
- Which products have been particularly frequently reordered this week?
- How have prices developed?



Keeping in mind the current purchasing figures with SMARTCRM.ERP and SMARTCRM.Sales:

- Import of the data material over an interface from the ERP system with SMARTCRM.ERP
- Analysis of orders, incoming invoices, open items
- Representation, for instance, per supplier, product, purchaser, company
- Monthly or annual evaluations, comparison with previous years
- Drilling down up to the individual product
- Diagram representation
- Representation of currencies
- Rights management



Take off with CRM in purchasing now

SMARTCRM provides all information as well as analyses and supports you in establishing and strengthening successful business relationships.

All modules for your purchasing at a glance:

SMARTCRM.Projects	SMARTCRM.Sales	SMARTCRM.Planning	SMARTCRM.Targets
SMARTCRM.Inxmail	SMARTCRM.Basis	SMARTCRM.GeoMap	SMARTCRM.TourPlanning
SMARTCRM.DMS		SMARTCRM.Ticket	SMARTCRM.Machines
SMARTCRM.ERP		SMARTCRM.Competition	
SMARTCRM.Exchange.Sync			
SMARTCRM.Web	SMARTCRM.App	SMARTCRM.Offline	

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smartcrm.gmbh/en/company/online-demo



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