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**Address assignment**
  - Free assignment of addresses to tours using the features
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**Planning tours**
  - Convenient creation of tours on a freely definable date for an employee
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**Visit reports**
  - Creation of plan activities for later documentation of the visit
- 
**Schedule**
  - Creation of visit appointments in the Organizer
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**Overviews**
  - Overviews of the SMART Board: own or all tours for a given calendar week, all addresses of a tour
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**Address visualization**

Optional with SMARTCRM.GeoMap:

  - Visualization of the tours in Bing Maps
  - Route planning

## Optimal planning for a successful tour

Schedule your sales and service tours with SMARTCRM at the blink of an eye: save time with visit suggestions, calendar entries and predefined visit reports.

The screenshot shows the SMARTCRM interface with several panels. The top panel displays tour details for 'Hessen AM 21.09.18'. Below it, there are lists of addresses with columns for 'IS', 'Type', 'No.', 'Matchcode', 'Count', 'City', and 'Phone'. A third panel shows a list of 'Customers with sales revenue within 10' with columns for 'Customer', 'Count', 'City', 'Sales 2018', '2018 YTD', 'N. 2018 / 2018', and 'Orders in'.

The screenshot shows a detailed 'Tours' overview table. The table has columns for 'T', 'New', 'Distance in km', 'Direction', 'Sequence No.', 'Matchcode', 'Country', 'Zip', 'City', 'Street', 'Phone', 'IS', 'No. Visits', 'Visit planning / Frequency', and 'Last Visit'. The data rows show various tour entries with their respective details.

See our CRM system live – free of charge and non-binding directly on your screen:  
[smartcrm.gmbh/en/company/online-demo](http://smartcrm.gmbh/en/company/online-demo)



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