



# Purchasing adviser for SRM



## Managing and classifying suppliers:

- Who delivers what?
- For whom are you a top customer?
- Who can guarantee which special prices?
- Which suppliers are reliable?



## All suppliers at a glance with SMARTCRM:

- Storage of all address information including duplicate check
- Mapping of relationships
- Detailed classification of suppliers
- Feature per supplier field
- Warning notices



## Finding the right suppliers:

- Searching for all top suppliers of a product?
- Or suppliers from a given zip code area?
- Taking a look at the potential suppliers by whom nothing has been ordered yet?



## The right suppliers for each purchasing process with SMARTCRM:

- Extensive selection options of suppliers
- Storage of filter conditions in profiles



## Requesting and following up quotations:

- Writing to several suppliers at once?
- Not forgetting to check for missing quotations in a timely manner?
- Which discount was offered on the previous order?
- Why the order was placed by another supplier? Have complaints been already submitted?



## Conveniently requesting and comparing quotations with SMARTCRM:

- Interface to Microsoft Office, use of templates
- Automatic dispatch of a request per mailing or serial e-mail
- Sending of follow up tasks even to colleagues
- Documentation of the complete communication as well as the received quotations in the corresponding supplier file





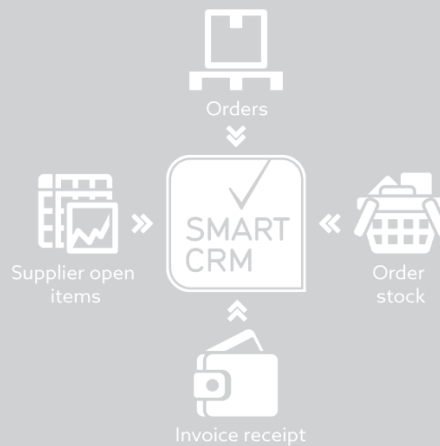
**Verifying orders and invoices:**

- From which suppliers did you order what?
- All incoming invoices of a given supplier at a glance?
- Are there any open items?
- How have the figures developed compared to the previous year?
- Which products have been particularly frequently reordered this week?
- How have prices developed?



**Keeping in mind the current purchasing figures with SMARTCRM.ERP and SMARTCRM.Sales:**

- Import of the data material over an interface from the ERP system with SMARTCRM.ERP
- Analysis of orders, incoming invoices, open items
- Representation, for instance, per supplier, product, purchaser, company
- Monthly or annual evaluations, comparison with previous years
- Drilling down up to the individual product
- Diagram representation
- Representation of currencies
- Rights management



**Take off with CRM in purchasing now**

SMARTCRM provides all information as well as analyses and supports you in establishing and strengthening successful business relationships.

All modules for your purchasing at a glance:

SMARTCRM.Projects	SMARTCRM.Sales	SMARTCRM.Planning	SMARTCRM.Targets
SMARTCRM.Inxmail	SMARTCRM.Basis	SMARTCRM.GeoMap	SMARTCRM.TourPlanning
SMARTCRM.DMS		SMARTCRM.Ticket	SMARTCRM.Machines
SMARTCRM.ERP		SMARTCRM.Competition	
SMARTCRM.Exchange.Sync			
SMARTCRM.Web	SMARTCRM.App	SMARTCRM.Offline	

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